





## Confidential Pricing List

Commenter Land Fred					
PRODUCT	Cost		Retail Price		Average
	Low*	Regular	Low	High	Markup
Paint Gallon	\$54.00	\$54.00	\$85	\$100.00	71%
Paint 32 oz Quart	\$15.84	\$18	\$30.00	\$34.00	89%
Paint 16 oz Pint	\$8.80	\$10.00	\$15.00	\$19.00	81%
Paint 8 oz Sample	\$4.40	\$5.00	\$10.00	\$12.00	134%
Prep 8oz	\$4.40	\$5.00	\$7.00	\$10.00	81%
Jumbo Prep 64oz	\$13.20	\$15.00	\$24.95	\$29.95	95%
Tintable Glaze 8oz	\$4.40	\$5.00	\$10.00	\$12.00	134%
Tintable Glaze 32oz Quart	\$15.84	\$18.00	\$30.00	\$36.00	95%
Dark Glaze 8oz	\$6.16	\$7.00	\$12.00	\$16.00	113%
Dark Glaze 32 oz Quart	\$17.60	\$20.00	\$38.00	\$40.00	107%
Gunk 8oz	\$3.52	\$4.00	\$8.00	\$12.00	166%
Gunk 32 oz Quart	\$10.56	\$12.00	\$20.00	\$26.00	104%
Tuff Top Satin 8oz	\$5.72	\$6.50	\$12.00	\$15.00	121%
Tuff Top Satin 32 oz quart	\$17.60	\$20.00	\$35.00	\$38.00	94%
Flat Top 8oz	\$5.72	\$6.50	\$12.00	\$15.00	121%
Flat Top 32oz Quart	\$17.60	\$20.00	\$35.00	\$38.00	94%
Resin Metals (Any Color) 8oz	\$6.16	\$7.00	\$13.95	\$15.95	127%
Stain Top (Any Color) 32oz Quart	\$17.60	\$20.00	\$35.00	\$38.00	94%
Stain Top (Any Color) 8oz	\$5.72	\$6.50	\$12.00	\$15.00	121%
Washes (Any Color) 8oz	\$6.60	\$7.50	\$13.00	\$15.00	99%
Clean Top 8oz	\$3.08	\$3.50	\$7.00	\$8.00	128%
Clean Top 64oz	\$7.48	\$8.50	\$15.00	\$18.00	107%

<sup>\*</sup>low cost is based on orders of \$750 or more with the 12% discount offered