



Confidential Pricing List

PRODUCT	Cost		Retail Price		Average Markup
	Low*	Regular	Low	High	
Paint Gallon	\$54.00	\$54.00	\$85	\$100.00	71%
Paint 32 oz Quart	\$16	\$18	\$30.00	\$34.00	88%
Paint 16 oz Pint	\$9.00	\$10.00	\$15.00	\$19.00	79%
Paint 8 oz Sample	\$4.50	\$5.00	\$10.00	\$12.00	132%
Prep 8oz	\$4.50	\$5.00	\$7.00	\$10.00	79%
Jumbo Prep 64oz	\$13.50	\$15.00	\$24.95	\$29.95	93%
Tintable Glaze	\$4.50	\$5.00	\$10.00	\$12.00	132%
Tintable Glaze 32oz Quart	\$16.00	\$18.00	\$30.00	\$36.00	94%
Dark Glaze	\$6.50	\$7.00	\$12.00	\$16.00	107%
Dark Glaze 32 oz Quart	\$18.00	\$20.00	\$38.00	\$40.00	105%
Gunk	\$3.50	\$4.00	\$8.00	\$12.00	167%
Gunk 32 oz Quart	\$10.50	\$12.00	\$20.00	\$26.00	104%
Tuff Top Satin	\$5.75	\$6.50	\$12.00	\$15.00	120%
Tuff Top Satin 32 oz quart	\$17.50	\$20.00	\$35.00	\$38.00	95%
Flat Top	\$5.75	\$6.50	\$12.00	\$15.00	120%
Flat Top 32 oz Quart	\$17.50	\$20.00	\$35.00	\$38.00	95%
Dark Walnut StainTop	\$5.75	\$6.50	\$12.00	\$15.00	120%
Dark Walnut StainTop 32 oz Quart	\$17.50	\$20.00	\$35.00	\$38.00	95%
Weathered Gray StainTop	\$5.75	\$6.50	\$12.00	\$15.00	120%
Weathered Gray StainTop 32 oz Quart	\$17.50	\$20.00	\$35.00	\$38.00	95%
Raven Black StainTop	\$5.75	\$6.50	\$12.00	\$15.00	120%
Raven Black StainTop 32 oz Quart	\$17.50	\$20.00	\$35.00	\$38.00	95%
8 oz Resin Gold	\$6.50	\$7.00	\$13.95	\$15.95	121%
8 oz Resin Silver	\$6.50	\$7.00	\$13.95	\$15.95	121%
8 oz Resin Pewter	\$6.50	\$7.00	\$13.95	\$15.95	121%
8 oz Resin Pearl	\$6.50	\$7.00	\$13.95	\$15.95	121%
Black Pearl Wash	\$6.50	\$7.50	\$13.00	\$15.00	100%
Seaglass Wash	\$6.50	\$7.50	\$13.00	\$15.00	100%
Vintage White Wash	\$6.50	\$7.50	\$13.00	\$15.00	100%
Warm Stone Wash	\$6.50	\$7.50	\$13.00	\$15.00	100%

*low cost is based on orders of \$750 or more with the 12% discount offered